

Persuasion And Influence For Dummies

Persuasion and Influence For Dummies Influence Influence (rev) Influence and Persuasion (HBR Emotional Intelligence Series) The Art of Persuasion The Great Mental Models, Volume 1 Dark Persuasion Influence, New and Expanded Persuasion The Power of Persuasion Persuasion & Influence in American Life A Practical Guide to Persuasion Persuasion and Influence in American Life Persuasion and Social Influence 7 Secrets of Persuasion Negotiating For Dummies The Power of Persuasion The Ultimate Book of Influence The small BIG Resistance and Persuasion

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Whether you're convincing the boss about your much-deserved promotion or a busy restaurateur to offer a better table, the power of persuasion can help improve and increase your successes. Elizabeth Kuhnke, author of the bestselling Body Language For Dummies, guides the reader through easy-to-implement techniques that can turn a timid person into someone bursting with self-confidence and the ability to influence.

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Increase Your Influence In a Day For Dummies is a cut-down version of Persuasion & Influence For Dummies. It covers: Laying the groundwork for persuasion and influence Getting things done with the...

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5.0 out of 5 stars Persuasion & Influence for Dummies. Reviewed in the United Kingdom on 5 November 2011. Verified Purchase. I bought this book because I rate the author's work highly based on her book 'Body Language for Dummies'. We all think we are already pretty good at Persuasion and Influence, but it's sometimes good to see the basics all ...

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