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Introduction to Oracle Incentive

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Flows Incentive Compensation
Administrator Plan Administrator
Compensation Manager and
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Compensation User Navigating in
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Defining Products and Product
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The Oracle Incentive
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page xii for more Oracle E-
Business Suite product

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You must open a compensation

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R12 period in order to use it to calculate compensation. After compensation is calculated, you can close or permanently close the compensation period, after which you cannot calculate compensation for that period. To set up compensation periods, see the

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Oracle Incentive Compensation Implementation Guide. In addition, the Compensation Manager can use the Maintain Compensation Periods menu to search for the Operating Unit and Year and then change the period status to ...

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Compensation Manager >
Allocation Process > Submit
Request. Notes. Select the date
range through Allocation Process
link, then name the job, select the
Operating Unit and walk through

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R12 the regular request pages. Seeded transaction sources are Oracle Incentive Compensation and Oracle Quoting. You can also select any previously defined custom source.

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Oracle Resource Manager is
delivered with predefined roles for

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All E-Business Suite modules, including Oracle Incentive Compensation. Roles in Oracle Incentive Compensation must be the Sales Compensation type in order to be assigned compensation plans and pay groups. The Sales Compensation usage type must be

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Oracle Incentive Compensation processes incentive compensation payments according to periods defined in a calendar associated with a set of books that is defined in Oracle General Ledger (see the

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Oracle General Ledger User Guide). Split Components of an Incentive Planning agreement can use a split when calculating quota against a rate table.

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R12 responsibility to which you have been granted access. Each responsibility has a specific menu.

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Compensation, compensation plans
are assigned to roles, and
resources are assigned a role. A

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Developing and implementing an

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