

## Hard Thing About Things Building

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As a CEO, some of the hard things you have to face include: building something from nothing, running out of cash & facing bankruptcy, laying off people or firing executives/friends, keeping people motivated during a crisis, finding solutions where there seems to be none, and rebuilding a business after it collapses.

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The hard thing is waking up in the middle of the night in a cold sweat when the dream turns into a nightmare. About the

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Author Ben Horowitz is the cofounder and general partner of Andreessen Horowitz, a Silicon Valley-based venture capital firm that invests in entrepreneurs building the next generation of leading technology companies.

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