Firms Of Endearment How World CI Companies Profit From Pion And Purpose 2nd Edition

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Firms of Endearment: How World-Class Companies Profit from ...

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Firms of Endearment

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Amazon.com: Firms of Endearment: How World-Class Companies ... Firms of Endearment had its origins in discussions among the authors about writing a book on the topic of how marketing has lost its way, consuming ever-more resources but delivering less in terms of customer satisfaction and loyalty. One title tossed out was In Search of Marketing Excellence.

Firms of Endearment: How World-Class Companies Profit from ... Firms of Endearment is a 2007 management book by authors Sisodia, Wolfe, and Sheth. Similar to Collins ' Good to Great, Firms of Endearment assesses performance of companies that fit defined criteria. Where Good to Great highlighted a company ' s financial characteristics, Firms of Endearment looks first to qualitative metrics.

My frustration with Firms of Endearment: Shame, meaning ...

Today 's greatest companies are fueled by passion and purpose, not cash. They earn large profits by helping all their stakeholders thrive: customers, investors, employees, partners, communities, and society. These rare, authentic firms of endearment act in powerfully positive ways that stakeholders thrive: customers, investors, employees, partners, communities, and the world responds. Firms of Endearment: How World-Class Companies Profit from ...

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The authors identify several publicly traded "firms of endearment" (FoEs) — successful companies that have endeared themselves to employees, suppliers, cus Companies that prize profits over people are faltering, they assert, while socially responsible companies that respect all their stakeholders are on the rise.

Identifying Firms of Endearment Here is how we identified the companies featured in this book. Our process can be described as "organic and analog" rather than "mechanistic and digital." We were interested in identifying a representative sample of firms that met our humanistic criteria.

Firms of Endearment is a paean to leaders driven by a strong sense of connectivity to their fellow beings. It celebrates leaders who leverage their humanness by inspiring others to join them in making the world a better place. A few years ago, Timberland CEO Jeffrey Swartz accepted a friend 's invitation to spend a half a day in a teen halfway house.

The authors of Firms of Endearment: How World-Class Companies Profit from Passion and Purpose, 2nd Edition introduce their stockholders-employees, suppliers, the communities in which they operate, and, of course, their stockholders.

Firms of Endearment: How World-Class Companies PROFIT from Passion and Purpose, by Raj Sisodia, David Wolfe, Jag Sheth. Brief account of the book. The book is based on two rounds of research undertaken by the authors in collaboration with their MBA students.