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of their products. This groundbreaking book provides innovative branding Brand Sense: Sensory Secrets Behind the Stuff We Buy for evaluating where a brand is on the sensory potential and giving it a clear pathway to optimize its sensory appeal. Statements of fact

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Brand Sense: Sensory Secrets Behind the Stuff We Buy, Paperback by Lindstrom, Martin; Kotler, Philip (FRW), ISBN 1439172013, ISBN 1439172013, ISBN 1439172018, Brand New, Free shipping in the US In this updated paperback edition of the 2005 edition, Lindstrom (Buyology) explains how sensory aspects of products seduce consumers.

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